



## **Business Innovation Programs - Fact Sheet**

### ***Output, outcome and impact for time period 2006 – August 2019:***

Student Enterprise Program (a one year program where students develop a business idea into a realistic business plan with real products/services, marketing material etc. for fair presentations and finally closing of businesses with financial and narrative reporting):

- **Approximately 16.000 students participated in BiH, Croatia, Serbia and Kosovo.**
- **Approximately 4.000 student enterprises have been established and closed and 400 teachers have been trained in accordance to BIPs modular training model in the above-mentioned countries.**
- **In Bosnia Herzegovina this program is from 2016 implemented in the vocational secondary schools with 16.000 students participating per year.**
- **A one-year pilot program was launched in Iraq in 2017 including 20 schools, 40 teachers and 800 students.**

Start Your Business/Business Plan Development (a program for training of potential entrepreneurs / male age group 18 - 35 / women all ages) where BIP has been involved and contributed to start up and registration of around **9.000 companies**:

- **375 in Iraq 2008 - 2011**
- **8.366 in Iraq 2012 – August 2019**
- **359 in West Balkan countries (Bosnia Hercegovina, Kosovo and Serbia).**

In Iraq this program has been offered to following target groups:

- Entrepreneurs in general in cooperation with the Ministry of Labour and Social Affairs
- Female entrepreneurs in cooperation with the local NGO ALOLA and the Ministry of Youth & Sport and the Ministry of Labour and Social Affairs.
- Refugees from Syria and Iraqi IDPs in cooperation with the NGO Public Aid Organization (PAO) with main office in Erbil, Iraq.

Growth Program (a three -four months program for companies operating a year or more and with a potential for growth/export):

- **26 companies in Serbia;**
- **51 companies have finished the process in Bosnia Hercegovina (BiH).**
- **24 certified Growth Trainers in Iraq. The aim is to establish 12 Business Centers/Incubators. Three has started by August 2019.**

Cross border Summer Camp (a yearly camp organized for the overall winning companies from BIPs Student Enterprise Fairs):

- **7 Summer Camps with a total of 304 students and 66 teachers from 5 countries (BiH, Kosovo, Norway, Montenegro and Serbia) have participated.**



***Ongoing and finalized programs 2018/2019***

Entrepreneurship in refugee camps 2016-2018 (Syrian refugees and Iraqi IDPs)	Miss Ane Thea Djuve Galaasen – Norwegian Embassy in Jordan Finalized March 2019
Business Centers in Iraq (growth existing companies) 2018	Miss Ane Thea Djuve Galaasen – Norwegian Embassy in Jordan Finalized March 2019
Women Entrepreneurship 2018 (female entrepreneurship)	Miss Ane Thea Djuve Galaasen – Norwegian Embassy in Jordan Ongoing
Pilot Student Enterprises 2018 (secondary vocational schools)	Miss Ane Thea Djuve Galaasen – Norwegian Embassy in Jordan Finalized March 2018
Women Entrepreneurship in Jordan 2019/2020	Miss Ane Thea Djuve Galaasen Norwegian Embassy in Jordan
Feasibility study Tunisia 2019/2020	Mrs. Elin Gjedrem Ministry of Foreign Affairs, Norway

***Program overview with project references:***

***Bosnia Hercegovina (BiH):***

<u>Program</u>	<u>Time period</u>	<u>Project references</u>
Student Enterprises	2000 - 2003	Mrs. Dobrila Govedarica - Executive Director, Open Society (Soros) Fund
Student Enterprises	2005 -	Mr. Anton Kasipovic - Minister of Education, Republica Srbska; Mrs. Nisveta Osmic - Assistant Minister, Tuzla Canton; Mr. Henrik Ofstad - previous Norwegian ambassador to BiH, now ambassador to Croatia; Mr. Jan Braathu - previous Director West Balkan Section in Ministry of Foreign Affairs (MFA), also previous ambassador to BiH, now ambassador to Kosovo;



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Start Your Business (SYB)/ Business Plan Development	2008 - 2011	Mr. Dragomir Jovanovic - Director of secondary school, Pale; Mr. Marko Martic - Executive Director GEA (center for research and studies), Banja Luka.
Growth Program For the SME sector	2009 -	Ms. Belma Hadzimahmutovic - BIP Sarajevo, previous LiNK Mostar and responsible person BIP programs; Ambassador Jan Braathu; Ms. Belma Hadzimahmutovic; Ms. Nikolina Kresic - Director Kresic Production, Chaplinja;
Norwegian small scale Food producers	2017	BIP organized and managed a study tour Norwegian food producers to the Trebinje region in BiH
<b>Croatia:</b>		
Student Enterprises	1999 - 2006	Center for Entrepreneurship, Osijek; Mr. Per Ivar Lied - previous first secretary Norwegian Embassy, Zagreb, now minister councillor Norwegian Embassy, Warszawa; Mr. Rajko Lukic - Director of Srdnja Skola, Dalj;
SYB		
Training of post graduate students in business consulting	2003 - 2005	Professor Slavica Singer, Faculty of Economy, J.Strossmayor University, Osijek;
Microcredits	2000 - 2008	Mr. Tomislav Flegar - Executive Director NOA Stedno Kreditna Zadruga (an ISO certified saving and loan organisation), Osijek;
<b>Iraq:</b>		
Follow up of returnees having BIP training in Norway	2006 - 2008	Mr. Roald Kristiansen - Section Director, Directorate of Immigration (UDI), Oslo.
IRRINI - a program		



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in cooperation between

UDI, IOM and BIP for

voluntary returnees to Iraq 2008 - 2011

Mr. Roald Kristiansen - UDI, Oslo;  
Ms. Diana Cartier and Ms. Chalank  
Yahya - IOM (International  
Organization for Migration), Oslo.

Business Development Program 2012 - 2014  
In cooperation with the Iraqi Ministries  
of Labour and Youth & Sport

Mrs Annette Abelsen - MFA, Oslo;  
Ambassador Petter Ølberg -  
Norwegian Embassy, Amman.

Business Development Program 2015 – 2018  
(entrepreneurs in general and female  
entrepreneurs)

Miss Ane Thea Djuve Galaasen –  
Norwegian Embassy in Jordan

Entrepreneurship in refugee camps 2016-2019  
(Syrian refugees and Iraqi IDPs)

Miss Ane Thea Djuve Galaasen –  
Norwegian Embassy in Jordan

Business Centers in Iraq  
(growth existing companies) 2019

Miss Ane Thea Djuve Galaasen –  
Norwegian Embassy in Jordan

Women Entrepreneurship 2014-2020  
(female entrepreneurship)

Miss Ane Thea Djuve Galaasen –  
Norwegian Embassy in Jordan

Pilot Student Enterprises 2018  
(secondary vocational schools)

Miss Ane Thea Djuve Galaasen –  
Norwegian Embassy in Jordan

### **Kosovo:**

Student Enterprises 2005 - 2010  
Start Up Program  
Development

Mr. Øystein Haugen - Director  
International Projects, Kommunenes  
Sentralforbund, Oslo;

### **Norway:**

Start Up Program 2003 - 2013  
(training of asylum seekers  
aspiring to return to their  
home country)

Mr. Ulrik Berg - Adviser UDI, Oslo

### **Montenegro:**



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Student Enterprises 2008 - 2010

Ms. Lola Radulovic - Adviser for Education, Directorate for development of SMEs, Podgorica;

### **Serbia:**

Student Enterprises 2003 - 2010

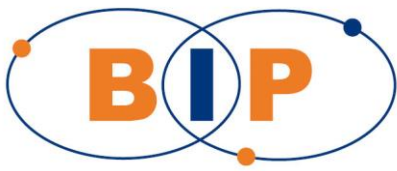
Mr. Zarko Obradovic - Minister of Education and Science, Belgrade;  
Ms. Silva Misljenovic - Adviser to the Minister, Belgrade;  
Ms. Verica Babic - Dean, Faculty of Economics, University of Kragujevac;  
Mr. Zika Stojanovic - Dean, High Business School of Leskovac;  
Mr. Dejan Pribicevic - Director, Gimnasium "Sava Sumanovic, Sid;  
Mr. Miroslav Cimesa - Teacher, Nikola Tesla Technical School, Belgrade;  
Mr. Hans Ola Urstad - previous Norwegian ambassador to Serbia, now Senior Adviser, MFA, Oslo;  
Mr. Haakon Blankenborg - previous Norwegian ambassador to Serbia, now Deputy Director General West Balkan Section, MFA, Oslo;  
Mr. Nils Ragnar Kamsvaag - previous Deputy Director General West Balkan Section, MFA, Oslo, now Norwegian ambassador to Serbia;

Development of Youth Entrepreneurship in Serbia 2008 - 2010

Mr. Mladan Dinkic - previous Minister of Economy and Regional Development, Belgrade;  
Mrs. Snezana Samardzic Markovic - Minister of Youth and Sports, Belgrade;  
Ms. Ana Zegarac - Assistant Director Directorate for Regional Development, Belgrade;

Growth Program the SME sector 2008 - 2010

Mr. Nenad Popovic - Assistant for Director, Regional Agency for Economic Development in Sumadija and Pomoravlja regions, Kragujevac;



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Mr. Goran Dukic - Director FORZA,  
Pozega;  
Mr. Miroslav Tamburic - Programme  
Manager, FORZA, Pozega

Business Innovation Program Serbia was established in 2010 as a local NGO to follow up and continue the programs.